West Monroe - West Ouachita Chamber of Commerce, Inc.

Financial Statements
As of and For the Years Ended
December 31, 2009 and 2008

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 8/8/10

West Monroe - West Ouachita Chamber of Commerce, Inc.

As of and For the Years Ended December 31, 2009 and 2008

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Luffey, Huffman, Ragsdale & Soignier

(A Professional Accounting Corporation)
CERTIFIED PUBLIC ACCOUNTANTS

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INDEPENDENT AUDITORS' REPORT

Board of Directors West Monroe -- West Ouachita Chamber of Commerce, Inc.

We have audited the accompanying statements of financial position of the West Monroe – West Ouachita Chamber of Commerce, Inc. (the Chamber) as of December 31, 2009 and 2008, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Chamber's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America, the standards for financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States, and the Louisiana Governmental Audit Guide, issued by the Louisiana Legislative Auditor and the Society of Louisiana Certified Public Accountants. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Chamber as of December 31, 2009 and 2008, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated July 29, 2010, on our consideration of the Chamber's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Governmental Auditing Standards and should be read in conjunction with this report in considering the results of our audit.

Laffry Haffwar Rozdale ; Signice

(A Professional Accounting Corporation)

July 29, 2010

WEST MONROE - WEST OUACHITA CHAMBER OF COMMERCE, INC. STATEMENTS OF FINANCIAL POSITION

•	December 31,		i 1 ,	
		2009		2008
ASSETS				
Current Assets				
Cash	\$	10,563	\$	12,381
Accounts receivable		1,623		3,707
Other current assets		2,660		986
Total current assets		14,846	_	17,074
Property, Plant, and Equipment				
Land		42,982		42,982
Building		170,968		170,968
Equipment		33,501		30,669
Furniture and fixtures		31,538		32,538
Improvements		81,683		81,683
Total property, plant and equipment		360,672		358,840
Less: accumulated depreciation		(194,625)		(175,023)
Net property, plant and equipment		166,047		183,817
TOTAL ASSETS	\$	180,893	\$	200,891
LIABILITIES AND NET ASSETS				
Current Liabilities				
Accounts payable	\$	26,356	\$	19,620
Accrued payroll taxes and retirement payables		3,420		4,923
Deferred revenue -				
Membership dues		22,972		6,691
Short-term debt		9,947		-
Current portion of long-term debt		225		2,584
Total current liabilities		62,920		33,818
Long-Term Debt				•
Capital lease		-	· 	225
Total Liabilities		62,920		34,043
Net Assets				
Unrestricted - undesignated		117,973		166,848
Total net assets		117,973		166,848
TOTAL LIABILITIES AND NET ASSETS	\$	180,893	\$	200,891

The accompanying notes are an integral part of these statements.

WEST MONROE - WEST OUACHITA CHAMBER OF COMMERCE, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED

	December 31,			er 31,
	2009		2009 20	
Company and Davison				
Support and Revenue Contributions	ď	11.004		10.011
	\$_	11,834	\$	18,311
Special events: Golf tournament		11.055		15 500
		11,855		17,589
Less cost of direct benefits to donors	-	(4,620)		(7,133)
Net revenue from special event	-	7,235		10,456
Contributions and net revenue from special events		19,069		28,767
Membership dues		124,556		149,200
Other income		3,536		3,430
Economic development		34,40 1		52,327
Education		18,603		11,260
Governmental affairs		621		1,748
Member services		7,471		6,692
Membership development		15,399		28,292
Total support and revenue	-	223,656		281,716
Expenses				
Program services:				
Economic development		21,975		35,241
Education		27,520		22,948
Governmental affairs		7,025		5,494
Member services		18,771		19,488
Supporting services:		23,		.,,
Management and general		126,251		135,132
Membership development		60,257		73,173
Fund raising		10,732		10,662
Total expenses	-	272,531		302,138
	-	<u> </u>		
Increase (decrease) in net assets		(48,875)		(20,422)
Net assets at beginning of year	_	166,848		187,270
Net assets at end of year	\$_	117,973	\$	166,848

The accompanying notes are an integral part of these statements.

WEST MONROE - WEST OUACHITA CHAMBER OF COMMERCE, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED

	December 31,			31,
		2009		2008
Cash flow from Operating Activities:				
Decrease in net assets	\$	(48,875)	\$	(20,422)
Adjustments to reconcile increase (decrease) in net assets				
to net cash provided (used) by operating activities:				
Depreciation		19,601		19,429
Changes in current assets and liabilities:				
Accounts receivable		2,084		11,171
Other current assets		(1,674)		(92)
Accounts payable		6,736		601
Accrued payroll taxes and retirement payable		(1,503)		(102)
Deferred revenue		16,281		(6,191)
Funds held for others		-		(47,242)
Total Adjustments		41,525	-	(22,426)
Net cash provided (used) by operating activities		(7,350)	_	(42,848)
Cash flow from Investing Activities:				
Sale of investments				21,010
Purchase of property, plant, & equipment	····	(1,831)	_	(2,604)
Net cash provided (used) by investing activities		(1,831)		18,406
Cash flow from Financing Activities:				
Proceeds from the issuance of short-term debt		10,000		-
Payments on short-term debt		(53)		
Payments on long-term debt		(2,584)		(2,381)
Net cash provided (used) by financing activities		7,363		(2,381)
Net increase (decrease) in cash and cash equivalents		(1,818)		(26,823)
Cash - beginning of year		12,381		39,204
Cash - end of year	\$	10,563	\$	12,381
				(Continued)

The accompanying notes are an integral part of these statements.

WEST MONROE - WEST OUACHITA CHAMBER OF COMMERCE, INC. STATEMENTS OF CASH FLOWS (CONCLUDED) FOR THE YEARS ENDED

	December 31,		31,	
		2009		2008
Supplemental disclosures				
Noncash operating activities:				
Support and revenue:				
Contribution of accounting services	\$	11,834	\$	17,881
Contribution of merchandise for golf tournament		820		1,824
Trade-outs received for membership dues		1,050		1,300
Total noncash support and revenue		13,704	_	21,005
Expenses:				
Contributed accounting services		11,834		17,881
Receipt of merchandise for golf tournament		820		1,824
Trade-outs for golf tournament sponsorship		-		250
Trade-outs used in fund raising		250		250
Trade-outs used in management and general		800		800
Total noncash expenses		13,704	_	21,005
Cash paid during the year for interest	\$	378	·\$	340

Note 1 - Summary of Significant Accounting Policies

A. Organization

The West Monroe Chamber of Commerce, Inc. was incorporated under the laws of the State of Louisiana in March, 1956 for the purpose of providing opportunities conducive to stable economic growth to enhance the quality of life for the citizens of the area. Due to the tremendous population growth throughout western Ouachita Parish, in 1986 the Board of Directors deemed it feasible to change the name to the West Monroe – West Ouachita Chamber of Commerce, Inc. (the Chamber). The Chamber receives dues for membership principally from businesses and individuals located in the City of West Monroe, Louisiana, and western Ouachita Parish.

B. Basis of Presentation and Accounting

The financial statements have been prepared on the accrual basis of accounting and in conformity with the standards promulgated by the American Institute of Certified Public Accountants in its *Audit Guide for Not-For-Profit Organizations*.

The financial statements of the Chamber are presented as recommended by the Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) 958-205. Under FASB ASC 958-205, the Chamber is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. At December 31, 2009 and 2008, there were no temporarily or permanently restricted net assets.

The Chamber administers the Scholars' Banquet for a foundation consisting of the Junior League of Monroe, Monroe Chamber of Commerce, NewsStar World Publishing Company, Chase, and the West Monroe-West Ouachita Chamber. Scholars' Banquet activity is recorded as Agency Transactions and therefore the assets are listed under cash and investments and are offset by liabilities shown as Funds Held for Others, on the Statements of Financial Position. During 2008 the Chamber transferred the funds to the foundation and therefore the foundation funds are no longer reflected on the Chamber's books.

C. Cash and Cash Equivalents

For purposes of the Statements of Cash Flows, the Chamber considers time deposits and certificates of deposits with an original maturity of three months or less to be cash equivalents.

D. Contributions

The Chamber has adopted FASB ASC 958-205, "Not For Profit Entities-Revenue Recognition." In accordance with FASB ASC 958-205, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions.

E. Property, Plant, and Equipment

The Chamber capitalizes all expenditures for property, plant, and equipment in excess of \$300. Purchased property and equipment are carried at cost. Donations of property and equipment are recorded as contributions at their estimated fair value at the date of donation. Depreciation is recorded on the straight-line basis over the estimated useful lives of the assets. Estimated useful lives are generally as follows: Buildings, 20 years; Furniture & Fixtures, 7 years; Equipment, 5-7 years; and Building Improvements, 7-10 years. Depreciation expense in 2009 and 2008 was \$19,601 and \$19,429, respectively.

F. Deferred Revenues

The Chamber recognizes amounts, both monetary and nonmonetary, received as payment for subsequent years' memberships as deferred revenue.

G. Tax Status

The Chamber has qualified as an organization exempt from federal income taxes pursuant to Section 501(c)(6) of the Internal Revenue Code; therefore, there is no provision for income taxes in the accompanying financial statements.

H. Net Assets

Net assets are reported as either temporarily or permanently restricted when there are limitations imposed on their use by donors. The Chamber had no restricted net assets for the years ended December 31, 2009 and 2008.

I. Functional Allocation of Expenses

Program service expenses are those directly related to the purposes for which the Chamber exists. Supporting services expenses reflect other expenses incurred in operating the programs, fund raising and membership development. Various operating expenses not directly connected with specific functions or program services are allocated to supporting services. The direct cost of providing the various programs and other activities have been summarized in the statements of activities. Salaries and

employee benefits are allocated to program and supporting services based upon management's estimate of time each employee devotes to various activities.

Program services include:

Economic Development – focuses on bringing business to the western Ouachita Parish area

Education – supports the education of the area through the Adopt-A-School program and the awarding of college scholarships.

Governmental Affairs – focuses on state, local and federal government initiatives.

Member Services – benefits members of the Chamber by providing valuable information through newsletters and magazines. The Chamber also provides literature to newcomers to acquaint them with Ouachita Parish. This information is also available on the Chamber's website.

Supporting services include:

Management and General – includes oversight, business management, general record keeping, budgeting and financing of the Chamber.

Membership Development – includes soliciting for prospective members and membership dues.

Fund Raising – includes the cost of the golf tournament, gala and other activities held by the Chamber.

J. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and the reported revenues and expenses during the relevant period. Actual results could differ from the estimates. Minor reclassifications have been made to prior year financial statements to make them comparable to the current year presentation.

Note 2 - Accounts Receivable

Accounts receivable consisted of the following:

	 December 31,		
	2,009		2008
Membership dues	\$ 308	\$	257
Trade receivables	 1,315	_	3,450
Total	\$ 1,623	\$_	3,707

Trade receivables consist primarily of amounts due from attendees and sponsors of various Chamber events and amounts due from the City of West Monroe for services provided. All receivables are considered to be collectible within the following fiscal year, therefore, no allowance for doubtful accounts has been established.

Note 3 - Line of Credit

During 2009, the Chamber opened a line of credit with a financial institution of which one of the Chamber's board members is also an officer. The borrowing limit on the line of credit is \$10,000. It carries an interest rate of 6.5% through October 2010 and is collateralized by the Chamber's furniture and fixtures. At December 31, 2009, the outstanding balance on the line of credit was \$9,947. Interest expense on the line of credit was \$242 for 2009.

Note 4 - Capital Lease

During 2007, the Chamber acquired a piece of equipment under a long-term lease. For financial reporting purposes, the present value of minimum lease payments, discounted at 8.25%, has been capitalized. The lease expires on February 10, 2010. As of December 31, 2009 the property under capital lease had a total cost of \$7,207, accumulated depreciation of \$4,204, and a net book value of \$3,003. Future minimum lease payments as of December 31, 2009 are as follows:

2010	227
Total minimum lease payments	227
Less amount representing interest	(2)
Present value of future payments	225
Less current portion of lease obligation	(225)
Long-term obligation under capital lease	\$

Note 5 - Related Party Transactions

During 2009, the Chamber maintained funds in and engaged in short-term borrowing from a financial institution, of which a member of the Chamber's Board of Directors is also an officer. As of December 31, 2009, the Chamber had cash balances of \$10,383 and short-term debt of \$9,947 with this institution.

In addition, during 2007, the Chamber began selling advertising space on its' monthly newsletter. Advertising income of \$560 and \$550 was received from businesses owned or managed by members of the Board of Directors during 2009 and 2008, respectively. Also during 2008, the Chamber hosted a conference for the Ouachita River Valley Association, of which the President of the Chamber is also a board member. Revenues of \$23,419 and expenses of \$13,916 were recorded from the event during 2008. No amounts were receivable from or payable to related parties as of December 31, 2009.

Note 6 - Employee Benefit Plan

During 2006, the Chamber established a Savings Incentive Match Plan for Employees (SIMPLE) IRA. All employees expected to make at least \$5,000 during the year are eligible. Employees may contribute to the plan, at their discretion, up to the amount of their total earnings for the year. The Chamber contributes 2% of each eligible employee's compensation to the plan. The Chamber's contributions for 2009 and 2008 were \$2,721 and \$2,772, respectively.

Note 7 - In-Kind Services and Materials

Contribution of services, which are recognized when they are received if the services (a) enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not donated. During 2009 and 2008, the value of contributed accounting services recognized as revenue and Management and General expenses in the accompanying Statement of Activities was \$11,834 and \$17,881, respectively.

In-kind contributions consisted of donated material and supplies to be used by the Chamber in its fund raising activities. The estimated fair value of these donations was \$820 and \$1,824 for the years ended December 31, 2009 and 2008, respectively, and they are reflected in the accompanying Statements of Activities.

Note 8 - Supporting Services

Management and General expenses consisted of the following for 2009 and 2008:

		2009		2008
Salaries and employee benefits	\$	48,570	\$	50,235
Automobile expense		1,305		1,176
Advertising		2,520		1,431
Building expenses		1,528		2,725
Depreciation		19,601		19,429
Dues and subscriptions		1,662		1,245
Equipment rental		1,732		1,006
Insurance		3,718		3,640
Interest expense		1,586		340
Meetings		3,738		2,554
Office expense		10,984		10,525
Postage		1,720		3,104
Printing and reproduction		588		250
Professional development		450		315
Professional fees		17,134		22,881
Telephone		4,826		4,447
Travel and entertainment		45		1,536
Utilities		5,165		7,636
Other	_	588		657
	_			
Total	\$ _	127,460	. \$ <u>.</u>	135,132

Membership development expenses consisted of the following for 2009 and 2008, respectively:

		2009	_	2008
Salaries and benefits	\$	38,599	\$	38,538
Banquet expenses		20,973		31,716
Membership drive		-		2,000
Other		685	. .	919
Total	\$_	60,257	. \$_	73,173

Fund raising expenses consisted of salaries and wages of \$10,732 and \$10,662 for 2009 and 2008, respectively.

Note 9 - Operating Leases

The Chamber leases certain equipment under the terms of a sixty-six month agreement. Rental expenses for 2009 and 2008 totaled \$1,731 and \$1,006, respectively. Future minimum lease payments at December 31, 2009 are:

2010	\$	1,305
2011		653
Total	\$_	1,958

Note 10 - Subsequent Events

Subsequent events have been evaluated through July 29, 2010 and it has been determined that no significant events have occurred for disclosure. July 29, 2010 is the date that the financial statements were available to be issued.

Luffey, Huffman, Ragsdale & Soignier

(A Professional Accounting Corporation)

CERTIFIED PUBLIC ACCOUNTANTS

John Herman, CPA Lynn Andries, CPA Esther Atteberry, CPA Sandra Harrington, CPA

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors
West Monroe - West Ouachita Chamber of Commerce, Inc.

We have audited the financial statements of the West Monroe – West Ouachita Chamber of Commerce, Inc. (a nonprofit organization, the Chamber) as of and for the year ended December 31, 2009, and have issued our report thereon dated July 29, 2010. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

Internal Control over Financial Reporting

In planning and performing our audit, we considered the Chamber's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Chamber's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Chamber's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entities financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Board of Directors

West Monroe – West Ouachita

Chamber of Commerce, Inc.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Chamber's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed an instance of noncompliance or other matters that is required to be reported under *Government Auditing Standards* and which is described in the accompanying schedule of findings as item 09-01.

The Chamber's response to the finding identified in our audit is described in the accompanying schedule of findings. We did not audit the Chamber's response and, accordingly, we express no opinion on it.

This report is intended solely for the information and use of management of the West Monroe – West Ouachita Chamber of Commerce, Inc., the Board of Directors, entities granting funds to the Chamber, and the Legislative Auditor for the State of Louisiana and is not intended to be and should not be used by anyone other than these specified parties. Under Revised Statute 24:513, this report is distributed by the Legislative Auditor as a public document.

Suffey, Haffman, Royalake, & Singuise (A Professional Accounting Corporation)

July 29, 2010

WEST MONROE -- WEST OUACHITA CHAMBER OF COMMERCE, INC. SCHEDULE OF FINDINGS DECEMBER 31, 2009

09-01 Financial statements were not audited or submitted timely to the proper agencies

Finding:

Louisiana Revised Statute 24:513 requires that the West Monroe – West Ouachita Chamber of Commerce, Inc. (the Chamber) prepare and submit its audited financial statements to the Louisiana Legislative Auditor no later than six months after the end of its most recent fiscal year.

Recommendation:

We recommend that the Chamber coordinate the timing of the audit to ensure that it is completed and submitted to the Legislative Auditor within the prescribed time period.

Management's Corrective Action Plan:

We will work closely with the auditors to ensure that the audit is begun in time to be completed and submitted to the Legislative Auditor within six months of the end of the fiscal year.

WEST MONROE – WEST OUACHITA CHAMBER OF COMMERCE, INC. WEST MONROE, LOUISIANA

SUMMARY OF STATUS OF PRIOR YEAR FINDINGS

The following is the status of findings included in Luffey, Huffman, Ragsdale & Soignier's, (A Professional Accounting Corporation) audit report dated June 30, 2009 on the financial statements of the Chamber as of and for the year ended December 31, 2008.

Management Letter:

Untaxed Compensation Paid to Employees

Recommendation – The Chamber should withhold employment taxes from all compensation paid to employees and report all compensation on the proper forms.

Status - This issue was resolved.